



Martin Venzky-Stalling

**Independent Consultant,
Senior Advisor CMU STeP**

Martin Venzky-Stalling

Tel: +66 81 991 9000
Email: martin@venzky-stalling.com
Languages: German, English, Thai (business), Spanish (basic)
Location: Thailand

Martin Venzky-Stalling works as an independent consultant advising clients in the Southeast Asian region on IOT, digital economy development and Industry 4.0, digitalization strategies, smart cities, and innovation management.

Mr. Venzky-Stalling has over 20-years consulting and management experience across different industries with a focus on ICT and disruptive innovations. Mr. Venzky-Stalling also connects Thailand / other ASEAN countries with the EU/Germany in areas such as technology development cooperation, investment, market entry, R&D cooperation, and policy cooperation.

He is a Senior Advisor at the CMU Science & Technology Park, a project consultant with Sasin Management Consulting, an advisor with AEC Advisory, and a member of the ICT Committee of Joint Foreign Chambers of Commerce (JFCCT) in Thailand / the EABC ICT Committees. Previously, he was a Director with PricewaterhouseCoopers (PwC), Senior Vice President for International Projects (PCCW/Hong Kong Telecom), Global Consulting Director at Ovum (UK), project advisor with Roland Berger, and project consultant for the World Bank.

Mr. Venzky-Stalling is fluent in written and spoken Thai and holds an MBA with Distinction from the Bradford Management Center, University of Bradford, and the BA in Economics from the School of Oriental and African Studies, London, UK. He also qualified as Company Director at the Institute of Directors, Thailand

Experience

2009 – Now

Independent Consultant (working directly with public and private sector clients or together with local and international consulting firms)

Senior Advisor, CMU Science & Technology Park, Thailand, (formerly a project supported by the part of GIZ/CIM Program)

Creative Chiang Mai Development Committee, Founding Member, Secretariat

2007 – 2009

PCCW International, Senior Vice President for International Operations, Hong Kong

2005 – 2007

Ovum, Director of Consulting (Global P&L with staff in London, Hong Kong, Melbourne, Frankfurt and Boston)

2003 – 2005

Eureka Solutions, Director (Consulting Firm in Bangkok)

1995 – 2003

PricewaterhouseCoopers, Global TICE & Strategic Change Consulting Practices, Associate Director, (London, Bangkok, and Hong Kong)

1994 - 1995

The Brooker Group, Consulting and market research company, Senior Consultant (Bangkok)

1992, 1993

German Chamber of Commerce, Economist & Researcher

Education

1993-1994

Masters of Business Administration (MBA), with *distinction* University of Bradford School of Business Centre, UK, Corporate Finance and Strategic Marketing

1990 - 1993

BA (Hons): Economics & Geography (2.1), 2nd year award in economics, minor in geography, SOAS, University of London

Languages:

English, German, Thai (Fluent), Spanish.

Interests

TED.com, TEDx (I am a TEDx organizer) sailing

Cycling

golf

good books

Memberships

Institute of Directors (IOD),

International Science Park Association (IASP)

Member of ICT/Digital Economic Committee of Joint Foreign Chambers of Commerce in Thailand (JFCCT) and EABC

ICT Committee, American Chamber of Commerce (former Committee Chair)